

Globalance is an owner-managed Swiss wealth management bank. We inspire, guide and enable private clients, families and foundations to successfully invest in future-oriented companies and investments that solve global challenges and shape a positive future. With the Globalance Footprint[®], we are the first bank in the world to show our clients the impact of their wealth towards economy, society and the environment. For 20 years we have been pioneers: We successfully built the world's leading asset manager for sustainable investments, SAM Sustainable Asset Management. In collaboration with Dow Jones, we also set a milestone by developing the Dow Jones Sustainability Index (DJSI). We are breaking new ground in financial markets and making investments easier, more individual and more tangible for customers.

For our new digital fintech platform we are looking for a

Product Manager (80-100%)

Position

This position offers you a diversified and responsible field of activity, you have a large scope of action and creative freedom. You have a vision of where and how we want to position our product in the market. You are responsible for the entire product life cycle - from conception to market launch and positioning.

We are looking for a data-driven and innovative product manager that will take responsibility for our product growth strategy and execution. You take the users' perspective and focus on solving their pain points. You have a track record of managing fast moving digital B2C products.

You will join a sustainability and tech driven international team that works as a true start-up where each of us is ready to solve any problem that may occur. It is a place where everyone's opinion is valued. Our work environment is dynamic and international with a high degree of freedom and a lot of fun.

Your role

- **Product Specification / Product Strategy**
You define our product, its roadmap and the overall product growth strategy. By doing this you work closely with our engineering team and our marketing / operations team.
- **User Happiness / Customer Journey**
User growth is key for our success and we believe that happy and satisfied users are key for it. You are in charge of identifying and managing our use-cases and to track and define and optimize the journey from being a user to becoming a paying customer.
- **Sustainability Inclusion**
You will translate our leadership in sustainability and ESG to our digital platform and create an outstanding customer experience.
- **Project Management**
You ensure prioritization of the product back log and alignment with the development team. Release planning and product launch. Securing of internal and external product communication.
- **Sparring Partner**
You are a valuable partner for our board of directors and management team when it comes to the strategic positioning and the business model of our product

Location

Zurich, Switzerland

Your Skills

- Proven track record in specifying digital products and manage them from inception all the way to launch
- Ability to analyze market trends and translate them in use-cases for our users / customers as well as in related product features
- High level of organization and communication skills – manage long-term product roadmap and align with engineering team and management
- Empathy, flexibility, distinct problem-solving competence
- Cross functional skills (marketing, design, business development, technical)
- Explorative, Analytical and data-driven
- Successful establishment of digital products in the B2C/B2B sector

Your personality

- You have great communication skills and thrive with stakeholder management
- You want to take part in solving the global challenges
- You do what it takes by being both curious, innovative and focused
- You have team spirit and high integrity
- You are energetic and have an open personality
- Entrepreneurial spirit
- High social competence

What we offer

- A fintech startup in the area of sustainability and financial markets
- A dynamic international work environment
- A collaborative, team-oriented leadership approach
- An attractive remuneration package & incentive scheme
- A possibility to grow within the role and with our company to a more senior level
- To be part of a team that shapes digital change and the implementation of sustainability in the financial markets
- To be part of a learning organization, with multiple opportunities for knowledge building and knowledge transfer within and beyond teams

Our awards

- As one of the first companies in Switzerland, Globalance has been certified as B Corporation in 2015. B Corporation is a global network of enterprises who inspire all businesses to compete not only to be the best in the world, but to be the best for the world.
- Globalance has been distinguished as a “Global Growth Company“ by the World Economic Forum (WEF). The award recognizes companies that use their visionary business model, innovation capacity and momentum to shape the future in their business sector.

Questions and Applications

Please send your complete application (CV, cover letter etc.) to Dominik Moser, Project Manager at Globalance Bank: dominik.moser@globalance-bank.com.